

PRESS RELEASE



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StorageQuest & DISC-GmbH Announce Blu-Ray Archival Solutions

Companies Develop Future-Proof Optical Storage Archive Products

Ottawa, Canada – November 21, 2005 StorageQuest Inc. today announced its partnership with DISC-GmbH of Bingen, Germany to develop products which will provide users a seamless transition into Blu-ray optical storage technology from products currently being sold or have been installed.

“We are excited with the prospects of our partnership with DISC and what it means to users implementing archival storage solutions. Essentially what our companies have accomplished is a *Future Proof* solution for compliant archival storage enabling customers to purchase compliant optical storage solutions with the upfront guarantee today that their investments can be seamlessly upgraded when Blu-ray storage products become available which is estimated as early as Q2 of 2006” said; Fred Bedard, StorageQuest’s Vice President of Sales and Marketing. “Our combined solution will provide a standard network connection with global management of DISC’s PDD optical libraries through our MSM 150 appliance. The MSM 150 will enable customers to deploy DISC libraries today and seamlessly transition to Blu-ray technology as the MSM 150 will manage both the PDD media and the Blu-Ray media in the same library. We are also including a built-in migration application to move data from PDD media to Blu-ray media automatically which will enable users to take immediate advantage of the higher capacity Blu-ray media which will be 50GB increasing to 200Gb in 2008. Customers will need only to download new software update for the MSM 150 when transitioning to Blu-ray and within minutes they’ll be Blu-ray enabled! There is no additional cost to customers for this support this is what we mean by a *Future Proof* solution.”

“The combination of the MSM 150 with DISC’s PDD libraries and roadmap to Blue-ray technology is the much needed step forward to a highly competitive archive solution with the focus on highest reliability, ease of use and best connectivity options to any operating system or application. The blue laser archive technology offers great opportunities for higher storage densities and lower price points. DISC is committed to be the first to market and to make these much anticipated advantages available to the industry; said Horst Schellong, Managing Director of the DISC US office. “StorageQuest and DISC have teamed up to seamlessly bridge from the existing DVD and PDD archive technologies to the Blu-ray technology with its unrivaled compatibility to the CD/DVD technology and at the same time offering a roadmap up to 200GB per disc. This truly is a unique feature of the StorageQuest MSM and DISC libraries, to bridge all mainstream archive technologies from 10 years back to the distant future. The combination of the StorageQuest MSM and the DISC Blu-ray library will, for the first time, bring true write once archive technology solutions to the 2US\$/GB level. This is an exciting move to make this archive technology available to a wide market covering the capacity range from 1TB to 35TB.”

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About the MSM 150

The StorageQuest MSM 150 family combines the latest hardware, networking and software technologies in an easy to use appliance package targeted to do one thing: "make compliant archival storage solutions network attached and open using proven industry standards. The MSM 150 is currently shipping and available from authorized StorageQuest distributors and resellers worldwide.

About DISC Optical Solutions

DISC is the German manufacturer of optical libraries also known under the previous company name 'NSM', focusing on standardized archive technologies based on the 120mm form factor. The DVD and PDD library families are recognized for their industry 'bests' for reliability, performance and cost of ownership. The new Blu-ray technology adds a new dimension for performance and archive capacity with a maximum of 35TB per library driving the cost down to under 2US\$/GB.

About StorageQuest

Since its inception in 1998, StorageQuest has pioneered software technology, product and open solutions that continue to drive the evolution of Net-attached optical storage. StorageQuest storage solutions include network attached appliances, storage management software backup/archive applications and services providing seamless storage management for open network environments. StorageQuest, Inc. is headquartered in Ottawa, ON Canada; www.StorageQuest.com or Info@StorageQuest.com.

About DISC GmbH

For 15 years and with more than 20,000 systems installed world wide DISC is recognized as one of the leading and innovative optical data storage suppliers. DISC customers represent a 'who is who' of industry, commerce and institutions world wide. Our unique and patented robotics with their unequalled access speeds is accepted to be amongst the most reliable and fastest available in the market today. Where ever revision proof data mass storage is called for DISC can offer the most competitively priced solution. DISC-GmbH is headquartered in Bingen, Germany its USA office is located in Cupertino, CA; T: 408.727.0620, SalesUS@disc-gmbh.com , www.disc-gmbh.com .

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